Chewonki Foundation 2013 Annual Report

For the Fiscal Year Ending August 31, 2013 Dear Chewonki friends,

The past year was very special for Chewonki. With a renewed mission to guide us, we focused on aligning our programs to the mission, refining our practices, and positioning the organization for a healthy, sustainable future. We nurtured "transformative growth" in many young participants, from Semester School students and campers on Chewonki Neck to Wilderness Trippers in wild parts of Maine, the Northeast, and Canada. We taught "appreciation and stewardship of the natural world" to



thousands of people in a wide variety of settings, sometimes right in their own backyards: we delivered 778 Traveling Natural History Programs to communities across Maine. And we challenged current and former participants to "build thriving, sustainable communities" of many kinds, from girls' yurt groups to school groups in the Outdoor Classroom to alumni gatherings across the country. You can take pride in how this organization works day by day in meaningful ways to teach Chewonki values.

I am grateful to be leading a group of committed trustees and advisors engaged in thoughtful analysis to make sure that each of our programs is relevant for the times. Some programs may evolve as a result of this analysis; each will continue to advance the Chewonki mission, rooted in the wisdom of our 100-year history.

At the beginning of each trustees' meeting, we take time to offer anecdotes of how Chewonki has made, and *still* makes, a difference to us or to a family member. These testimonials are always inspiring, grounding us in our responsibility to steward this wonderful organization so that it thrives not only today but also for our children's children and onward.

Thank you so much for your support. In FY 2013, your dollars were integral to Chewonki's success. Willard and his team will keep working tirelessly to ensure

that Chewonki merits your ongoing commitment. As we turn to celebrate the first 100 years, we honor a rich history that provides outstanding traditions and a foundation upon which Chewonki will build toward the future. Looking forward, it's clear: Chewonki will continue to inspire.

With all best wishes,

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John Warren Chair, Board of Trustees

MISSION

Chewonki inspires transformative growth, teaches appreciation and stewardship of the natural world, and challenges people to build thriving, sustainable communities throughout their lives.

From the President

Dear Chewonki friends,

his annual report is a testament to the commitment and generosity of our donors and volunteers, who assure that Chewonki continues to be a vital force in the lives of young people as well as staff, alumni, and friends. I cannot overstate my appreciation for your ongoing support.

For a century, Chewonki has based its programs on the principle that unstructured and unplugged time in nature, physical challenge, healthy risk, connection to animals, hands in the dirt, reflection, learning and working in community, and role-modeling by mature adults are all fundamental to supporting children in their ongoing education, relationships, and work in the world. Science and research are confirming the efficacy of Chewonki's philosophy.

Chewonki is essential in a world that calls for a caring, active, community-minded citizenry resolved to make a positive impact on the natural, social, and built environments in which we live.

In 2013, thanks to you, we surpassed all previous Chewonki annual funds: we raised \$777,088, a remarkable increase of 31 percent over 2012! A group of lead donors created a pool of funds with which to inspire new and increased gifts through a 2:1 challenge. We called this effort "Spring Into Action," and it had a powerful effect. Another success story was the overlapping "Raise the Roof" campaign, which increased semester alumni participation from 12 percent to over 30 percent and earned Chewonki a generous capital gift from the Hal and John Smith Family Foundation for a new student cabin. In addition, we had a fabulous year of support from visionary foundations who made grants to programs for public school students at Chewonki and four partner organizations.

Also in 2013, we moved ahead in assessing Chewonki both in terms of financial performance and our revised mission standards. We look forward to increasing our educational and environmental impact and continuing to improve our financial position. Our path to achieving those goals will become clear as we move through the 100th summer of Boys Camp and into our Centennial Year (2014-2015). Your financial support and friendship will be essential.



Thank you, again and always, for your loyalty to Chewonki!

Best regards,

Willard Morgan President



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IN SUPPORT OF THE RAISE THE ROOF CHALLENGE

Special thanks to the Smith family for creating the Raise the Roof challenge, which helped increase semester alumni giving from 11% to 30%. Seventy-seven class agents and alumni volunteers mobilized a total of 532 semester alumni to contribute, including 137 who gave a total of \$29,938 in first-time donations. In response, the Hal and John Smith Family Foundation generously granted Chewonki \$50,000 to help build a new energy-efficient cabin, which students will help design, site, and build. Semester alumni contributors to the Raise the Roof challenge appear with 🛱 to the right of their names.

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Affordable Office Solutions American Camp Association, New England Bath Savings Institution Camden National Corporation Carrabassett Coffee Casella Waste Systems Darrow Wilderness Trip Camp ecomaine J. M. Huber Corporation IS Associates Kleinman Rentals Lane Construction Corporation Nestle Waters New England Wild Flower Society Northwest Planned Giving Roundtable Old Bristol Garden Club Point Independence Yacht Club, Inc. Rotary Club of Lynn, Massachusetts Rotary Club of Southwick, Massachusetts M.W. Sewall & Company Larry Stewart, Inc., U-Save Auto Rental Treats, Inc.

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BALANCE SHEET

As of August 31 (in 000s)	2013	2012	2011
Assets			
Cash	110	22	122
Accounts payable	1,082	459	1,254
Pledges receivable	843	1,070	1,456
Investments	7,141	6,430	5,449
Land, buildings & equipment, net	10,290	10,068	10,036
Other assets	99	512	711
Total Assets	19,565	18,561	19,028
Liabilities			
Accounts payable	100	246	180
Deferred income	1,791	1,053	1,779
Line of credit, short- and long-term notes	1,825	1,909	1,609
Other liabilities	69	39	250
Total liabilities	3,785	3,248	3,818
Fund Balance	15,780	15,313	15,211
Total Liabilities & Fund Balance	19,565	18,561	19,028

INCOME STATEMENT			
For the fiscal year ending August 31 (in 000s)			
	2013	2012	2011
Operating Revenue			
Tuition	5,040	5,172	4,939
Financial aid and other discounts	-1,124	-1,128	-941
Endowment funds used for operations	225	198	129
Unrestricted and temp. restricted contributions	751	608	497
Grant revenue	136	146	0
Other revenue	239	207	268
Total Operating Revenue	5,268	5,203	4,892
Operating Expenses			
Wages & salaries	2,894	2,874	2,799
Benefits & staff development	474	462	455
Food	289	296	295
Promotion, alumni relations	198	199	147
Transportation, supplies, IT & telecom	447	482	521
Professional services	122	138	110
Campus maintenance & utilities	207	232	205
Insurance	185	155	173
Depreciation	287	282	289
Interest, taxes, bank & credit card fees	139	166	158
Other expenses	72	56	65
Total Operating Expenses	5,313	5,342	5,217
Net Operating Income	-45	-140	-324
Non-Operating Activity & Adjustments			
Permanently restricted contributions	34	248	774
Less endowment funds used for operations	-225	-198	-129
Other non-oper. activity, incl. investment gain (los	ss) 703	201	666
Total Non-Operating Activity & Adjustments	512	251	1,311
Net Consolidated Income	467	112	987

This report is available online at www.chewonki.org.

Chewonki is proud to be a member of MaineShare, working with 41 other nonprofit organizations for a clean, healthy, and prosperous Maine. MaineShare believes that everyone can be a philanthropist, making it easy for donors to give a few dollars a week through payroll deduction, directing their support to causes they care about. Since its founding in 1989, MaineShare has raised and dis-



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Chewonki Foundation 2013 Annual Report

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MISSION

Chewonki inspires transformative growth, teaches appreciation and stewardship of the natural world, and challenges people to build thriving, sustainable communities throughout their lives.



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